

## Retail Trade

Number, rate, and costs of fatal occupational injuries in the U.S. retail trade industry  
by selected characteristics, 1992–2002

Characteristic	Number of fatalities	Fatality rate (per 100,000 workers)	Costs (2003 dollars)		
			Total (millions)	Mean (thousands)	Median (thousands)
<b>All incidents</b>	6,689	2.8	\$5,110	\$767	\$779
<b>Sex:</b>					
Male	5,481	4.7	4,214	772	783
Female	1,208	1.0	896	744	772
<b>Race of decedent:</b>					
White	4,925	2.4	3,723	759	783
Black	769	3.4	582	761	764
Other*	995	8.3	805	810	779
<b>Age of decedent:</b>					
16–19	312	0.8	214	686	679
20–24	623	1.6	505	810	775
25–34	1,434	2.5	1,375	959	947
35–44	1,524	3.2	1,497	983	991
45–54	1,347	4.3	1,090	809	813
55–64	872	5.0	388	445	422
65+	577	8.1	41	75	63
<b>Occupation group:†</b>					
Managerial and professional specialty	918	3.7	894	974	1,002
Technical, sales, and administrative support	3,344	2.8	2,495	750	759
Service	777	1.4	503	648	691
Farming, forestry, and fishing	17	4.7	8	475	582
Precision production, craft, and repair	330	2.6	276	836	885
Operators, fabricators, and laborers	1,262	4.8	904	722	768
<b>Event or exposure:†</b>					
Contact with objects and equipment	279	0.1	204	732	774
Falls	310	0.1	162	541	576
Bodily reaction and exertion	13	0.0	7	503	612
Exposure to harmful substances or environments	201	0.1	165	822	824
Transportation accidents	1,529	0.6	1,214	802	850
Fires and explosions	118	0.0	85	721	756
Assaults and violent acts	4,231	1.8	3,268	773	764

\*This category includes all other races, such as American Indian and Asian, as well as unknown or missing races.

†Numbers are not reported for “unknown” or “not classified” categories.



# Fatal Occupational Injury Cost Model

## Theoretical Basis of Cost Estimation

The cost to society of a workplace fatality was estimated using the cost-of-illness approach, which combines direct and indirect costs to yield an overall cost of an occupational fatal injury. For these calculations, only medical expenses were used to estimate the direct cost associated with the fatality. The indirect cost was derived by calculating the present value of future earnings summed from the year of death until the decedent would have reached age 67, accounting for the probability of survival were it not for the premature death. (For more information, see Biddle, E [2004]. *Economic Cost of Fatal Occupational Injuries in the United States, 1980–1997*. Contemporary Economic Policy 22(3):370–381.)

## Mathematical Representation of Indirect Costs

$$PVF = \sum P_{y,s} (y+1) [Y_{s,j}(n) + Y_{hs}(n)] (1+g)^{n-y} / (1+r)^{n-y}$$

where:

PVF	= present discounted value of loss due to occupational fatal injury per person
$P_{y,s} (y+1)$	= probability that a person of race r, sex s, and age y will survive to age y+1
y	= age of the person at death
s	= sex of the person
n	= age if the person had survived
$Y_{s,j}(n)$	= median annual earnings of an employed person of sex s, occupation j, and age n (includes benefits and life-cycle wage growth adjustment)
$Y_{hs}(n)$	= mean annual imputed value of home production of a person of sex s and age n
g	= wage growth rate attributable to overall productivity
r	= real discount rate (3%)

## Data Sources

**Fatality data:** Bureau of Labor Statistics (BLS) Census of Fatal Occupational Injuries (CFOI). These data exclude military personnel, decedents with unknown age or sex, fatalities occurring in New York City, and fatalities from the September 11, 2001, terrorist attacks.

**Probability of survival:** National Center for Health Statistics, Division of Vital Statistics.

**Median annual earnings:** BLS Current Population Survey. Wage data are based on the occupation of the decedent and the year of death adjusted by Gross Domestic Product (GDP) Deflator to base year of dollar. Life-cycle wage growth was calculated based on the rate of change in wages between age groups.

**Benefits:** U.S. Chamber of Commerce. Benefits data are based on the industry where the decedent was employed and the year of death adjusted by the GDP Deflator.

**Mean annual home production:** Expectancy Data that were derived by a time diary study sponsored by the U.S. Environmental Protection Agency and conducted by the University of Maryland.

**Wage growth rate:** Based on BLS Employment Cost Index (ECI)

**Medical costs:** National Council on Compensation Insurance. Costs are a 3-year average cost.

**Employment estimates for rate calculations:** BLS Current Population Survey.

## Fatality Rate Calculations

Fatality rates were calculated by NIOSH and may differ from previously published BLS CFOI rates. Fatality rates were calculated as deaths per 100,000 workers. Fatality rates for sex, race, age group, and occupation were calculated using employment estimates by the individual characteristic within the specific industry sector. Employment estimates for the specific industry sector were used to generate rates for event.

## Classification Systems

<b>Industry:</b>	1987 Standard Industrial Classification System (SIC)
<b>Occupation:</b>	1990 Bureau of Census Occupational Classification System (BOC)
<b>Event:</b>	1992 BLS Occupational Injury and Illness Classification System (OIICS)